

WELCOME





YOUR DEDICATED TEAM

OUR GUIDING PRINCIPLES:

- Provide first-class customer service
- Show respect for all
- Operate with a sense of urgency
- Never forget that the little things matter!
- We look for ways to say YES!

Brian Laroche – Vice President, Renovation Sales David McAtee – Director, Renovation Sales, East Josh Wheeler – Director, Renovation Sales, West

Karla Garcia

Inside Sales, Program Manager Order Entry, Project Management Logistics, Returns PowerPlayService@lsicorp.com Office 513-372-3101

THE EXTENDED TEAM:

Frank Hlebak

Quotations
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Brian Daley

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Reliability!



EXPERIENCED, RESPECTED, TRUSTED

- 47 years in Business
- American-made & imported lighting fixtures
 - Good/Better/Best
- 9 American manufacturing plants
- 1400 employee's
- Thousands of in-stock/quick-ship products
- Certified, in-house UL Lab
- Full line, Tier One Manufacturer
- Flexible warranties
- Dedicated Customer Service
- Publicly traded: LYTS

LSI "PowerPlay", is a <u>direct to manufacturer advantage!</u>

Designed specifically for turnkey renovation lighting contractors AND affords you partnership opportunities for installation and warranty work!



ADVANTAGES

The full product line includes in-stock, quick ship, BAA, and TAA-compliant products for exterior, interior, industrial, sports lighting, and controls...





Site & Area







ADVANTAGES

Warranty options of 5 years product <u>plus</u> one year labor, or 10 years product only (at no additional cost)!*



Annual Incentive program opportunities with quarterly reviews to see where you stand.



Annual fixture, pole, and services training including plant tours at our headquarters and manufacturing plants in greater Cincinnati, OH <u>and</u> monthly webinars for products launches and services updates.



Save the Dates!



When: August 26-27, 2024 (Travel in 8/26 (by early afternoon), travel out 8/28



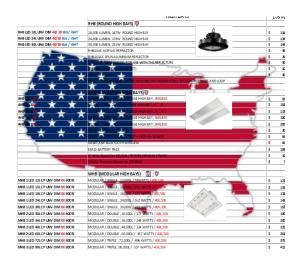
ADVANTAGES

No restocking fees on stocked products ensuring that you don't get caught short...or long!* Extended payment terms are available, to enhance your cashflow**





National, program, and project pricing allows consistency regardless of region. With access to LSI portal for job history and shipping info, stock list (and NEW pricing calculator-Coming Soon)



- *Up to 10% of original order returned in original packaging within 90 days (FOB)
- ** 1% adder for 60 days 2% adder for 90 days, must be in good standing and have pricing quoted.